PERIODIC DISCLOSURES

Date:31-03-2017

FORM NL-40 BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Registration No. 141 and Date of Registration with the IRDA-11th December,2008

CIN No. U66030MH2007PLC173129

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED



(Rs in Lakhs)

| | | Current Quarter | | Corresponding Quarter of Previous Year | | Up to the period | | Corresponding period of the previous year | |
|---------|--------------------------|-----------------|----------|---|---------|------------------|----------|---|-----------|
| Sl. No. | Channels | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium |
| 1 | Individual agents | 50 | 25.00 | 188 | 64.03 | 337 | 139.87 | 209 | 100.34579 |
| 2 | Corporate Agents-Banks | = | = | = | = | - | - | = | - |
| 3 | Corporate Agents -Others | - | - | - | - | - | - | - | - |
| 4 | Brokers | 3,540 | 1,028.22 | 1,031 | 673.66 | 10,129 | 3,900.61 | 1,842 | 2,285.84 |
| 5 | Micro Agents | - | - | - | - | - | - | - | - |
| 6 | Direct Business | 4,393 | 771.88 | 1,325 | 251.49 | 9,062 | 1,851.14 | 2,097 | 489.72 |
| | Total (A) | 7,983 | 1,825.10 | 2,544 | 989.18 | 19,528 | 5,891.62 | 4,148 | 2,875.91 |
| 1 | Referral (B) | - | | - | - | - | | - | - |
| • | Grand Total (A+B) | 7,983.00 | 1,825.10 | 2,544.00 | 989.18 | 19,528.00 | 5,891.62 | 4,148.00 | 2,875.91 |

Note:

^{1.} Premium means amount of premium received from business acquired by the source

^{2.} No of Policies stand for no. of policies sold